

New SPIFF for Small – Medium Sized Deals!

Effective now through April 30th, 2021, partners can earn a 50% uplift on the current Talkdesk SPIFF for small to medium sized closed deals. Talkdesk Certified Partners can earn a one-time 7.5X commission payout based on MRR of Talkdesk licenses only. Partners who are not yet Talkdesk certified can earn a one-time 4.5X commission payout based on MRR of Talkdesk licenses.

A large graphic of the number 7.5X. The '7' is white with a grey shadow. The '.5' is white with a grey shadow. The 'X' is white with a grey shadow. The background behind the numbers is orange and white.A large graphic of the number 4.5X. The '4' is white with a grey shadow. The '.5' is white with a grey shadow. The 'X' is white with a grey shadow. The background behind the numbers is teal and white.

Terms and Conditions include:

- For **Talkdesk Certified Partners**: One time commission payout of 7.5x the first month's MRR on Talkdesk core licenses only
- For **partners that are not Talkdesk Certified**: One time commission payout of 4.5x the first month's MRR on Talkdesk core licenses only
- Minimum 24-month contract term required
- Applies to qualified opportunities closed between now and April 30th, 2021
- Opportunity must be submitted, approved and accepted through the [Talkdesk Partner Portal](#)
- Standard rules of engagement and payment of commissions under the current partner contract apply
- New logo opportunities only

If the MRR on Talkdesk licenses is \$10,000, the eligible partner commission payout for a certified partner would be \$75,000. The payout for a non-certified Talkdesk partner would be \$45,000.

If you are not yet Talkdesk certified and want to become certified, please contact your Regional Channel Manager.

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