

PARTNER INCENTIVE PROGRAM

Sell more, faster with a 5X bonus!

- 1. REGISTER** an opportunity in Partner Exchange.
- 2. WORK THE DEAL** with your LogMeIn AE—from demo to close, we're here for you!
- 3. CLOSE THE DEAL** with a new 36 month contract (up to 5X) or 24 month contract (up to 2X).
- 4. CLAIM YOUR 5X** while you sit back and listen to the sound of new contract ink drying.

THE DETAILS:

Valid for US and Canadian authorized agents and master agents only.

Applies only to orders by new customers (excluding add-on orders) signed between January 1, 2021 and December 31, 2021 for the following products: GoToConnect, Connect Bundle, and Jive Voice

To qualify, services must be priced within the pricing range provided in Partner Exchange as determined by the size of the opportunity. Hardware must be priced no lower than the partner price.

Contracts that include additional free months of service (beyond what LogMeIn offers standard) are spiff-eligible, as long as the contract term is extended to include them. For example, a contract with three (3) additional free months (beyond standard free months) would need to be 39 total months to qualify for the 5X SPIFF.

Incentive payments apply only to base service charges and do not apply to taxes, fees, hardware purchase charges, rental charges, installation charges, charges for third party services, or other charges.

Incentive payments are paid in full after the later of (i) the customer's full deployment and (ii) completion of any months of free service.

Also, if a customer terminates before 12 fully paid monthly invoices, the incentive payment is not earned and, if already paid, may be recouped from future commission payments otherwise due to the partner.

LogMeIn and its affiliates may stop or change this program at any time for sales not yet completed.