

3...2...1... LIFTOFF!

Earn more through the
IGNITE! Program.



Partners can earn...

4X MRR

on all IGNITE! deals with a minimum
2-year contract*

5X MRR

on all annual prepaid IGNITE! deals with a
minimum 3-year contract*

QUESTIONS? REACH OUT TO YOUR PARTNER MANAGER OR PARTNER SUPPORT.



***Terms and conditions apply:** Offer valid January 1 – June 30, 2021. To qualify, must be an active partner of the RingCentral Partner Program, an active partner employee verified as completing the IGNITE! certification, and the partner organization must be IGNITE! certified. Only applicable on deals sold through the RingCentral IGNITE! Program, not applicable to deals sold through Channel Harmony™. Number of users on the deal must be less than 400 to qualify. Applicable to active RingCentral partners under all commission plans. Deals sold under a Reseller Contract are not eligible. For IGNITE! qualified accounts activated during the promotion period, the partner will be paid a bonus based on the RingCentral Office MRR at the end of the month in which the account is activated. Demo accounts or partner discount accounts do not qualify for this bonus. Applicable to new customers activated during the promotion period. Two-year or longer contracts with less than 400 users will be eligible for a 4X bonus. Three-year or longer contracts with annual prepayment terms and less than 400 users will be eligible for a 5X bonus. For clarity, this promo replaces and is not in addition to any upfront commission plans. Does not apply to upsell on accounts. Bonus MRR amount does not include device costs or any Contact Center MRR. This SPIFF is not eligible to be combined with the RingCentral Office 3x/5x SPIFF. Customer contract must be signed and submitted to RingCentral by June 30, 2021, and account must activate by June 30, 2021. Should the customer cancel service within six months of acceptance by RingCentral, compensation paid as incentive payments will be assessed a charge-back on the incentive program. If applicable, contact your master agent or distributor for payment timeline. RingCentral reserves the right in its sole discretion to modify or end this promotion at any time.