

# 6X Marks the SPIFF!



Partners can earn more doubloons when they sell  
RingCentral's Customer Experience solutions:

## 5X MRR

on all Customer Experience deals  
with a minimum 2-year contract\*

## 6X MRR

on all Customer Experience deals  
with a minimum 3-year contract\*

**QUESTIONS? REACH OUT TO YOUR PARTNER MANAGER OR PARTNER SUPPORT.**



**\*Terms and conditions apply:** Offer valid January 1 – June 30, 2021. To qualify, must be an active partner of the RingCentral Partner Program. Only applicable on deals sold through the RingCentral Partner Program. Payment is exclusive to RingCentral partners on a residual-only commission plan. Deals sold under a Reseller Contract are not eligible. For all qualifying accounts activated during the promotion period, the partner will be paid a bonus based on the contact center or customer experience MRR at the end of the month in which the account is activated. Contact center and customer experience MRR includes Engage Voice, Engage Digital and RingCentral Contact Center services. Demo accounts or partner discount accounts do not qualify for this bonus. Applicable to new customers and specific to contact center services activated during the promotion period. Customer must be on a minimum of a two-year contract. Two-year contract terms will be eligible for a 5X bonus on contact center MRR. Three-year or longer contracts will be eligible for a 6X bonus on contact center MRR. Does not apply to upsell on accounts unless under a step-up agreement. Bonus MRR amount does not include device costs or any RingCentral Office MRR. Customer contract must be signed and submitted to RingCentral by June 30, 2021, and account must activate by June 30, 2021. Should the customer cancel service within seven months (210 days) of acceptance by RingCentral, compensation paid as incentive payments will be assessed a charge-back on the incentive program. If applicable, contact your master agent or distributor for payment timeline. RingCentral reserves the right in its sole discretion to modify or end this promotion at any time.